VanLongPlastic





**TOHOKU PIONEER** 



**JX NIPPON OIL** 





#### **1. INTRODUCTION**

Trade name

Address

Email

Telephone

Total area

Representative

Business profession

Investment Capital

Human resources

#### : Vanlong plastic co.,ltd

- : No 15A An Tri Hung Vuong Ward. Hong Bang Dist. Hai Phong City.
- : 0225.3798886 Fax : 0225.3798887
- : vanlong@vanlongplastic.com.vn.
- : Mr Tran Tuan Khanh
- : Producing, processing and Trading plastic products.
- : 10.000.000 USD
- : **18.000 m2**
- : 300 persons



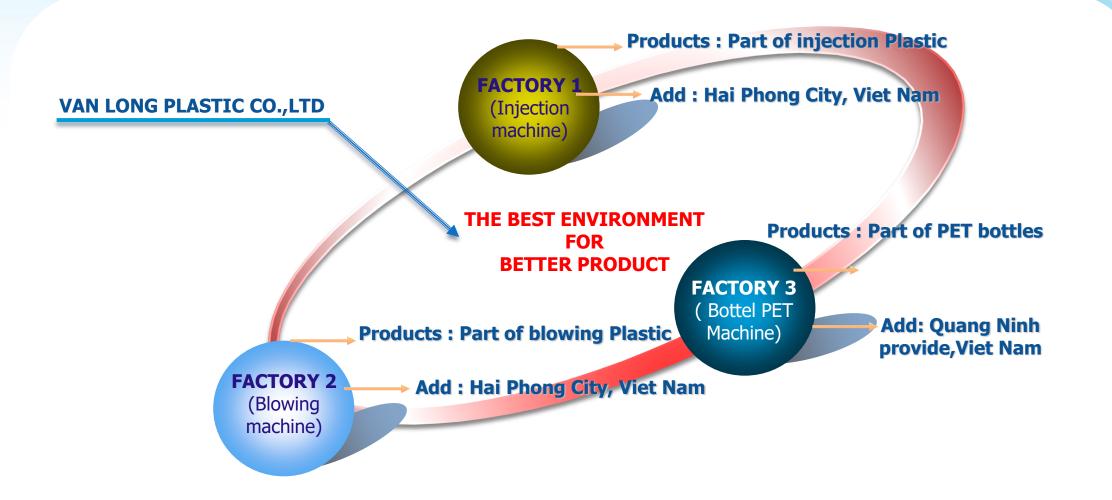
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### **2. HISTORY AND DEVELOPMENT**

<i>1999</i>	20	12		2019		
<ul> <li>&gt; 2002 : Constructed Factory No. 1 Plastic Injection Molding Factory</li> <li>&gt; 2009 : Received ISO 9001: 2004 Certificate</li> </ul>		<ul> <li>&gt; 2012 : Constructed a modern factory for PE Plastic Blow Molding technology</li> <li>&gt; 2013 : Signed a cooperation contract with Idemitsu Lube Viet Nam</li> </ul>		<ul> <li>2019 : Signed a cooperation contract with VinFast Trading and Production Ltd</li> </ul>		
		•	<ul> <li>&gt; 2016 : Signed a cooperation contract (Japan) to manufacture Automobile Spect</li> <li>&gt; 2017 : Signed a contract with Chevron I</li> <li>&gt; 2017 : Exported products to Japan for No.</li> </ul>	akers Lubricants Vietnam		

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#### **3. COMPANY STRUCTURE**



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#### **4. STRATEGIC OBJECTIVES**

Become one of the top **Economic objective** brand in Vietnam which produces plastic products. Become one of the top suppliers that customers Social objectives choose for supplying **STRATEGIC** goods and taking care of customers. Implementation of policy Improving the life standards to attract talents to work, of workers and employees and dedicating to social in the company to bring a and plastic industry. stable income for people

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#### **5. COMPANY STRUCTURE**



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### **6. DEVELOPMENT STRATEGIES**



#### VISION

VanLong's vision is to become the leading plastic processing enterprise in Vietnam. We are ready to quickly follow new trends as well as branch out to the international market and contribute to enhancing the position of Vietnam's supporting industry.

#### MISSION

VanLong's mission is to provide products that are in line with customers' requirements. Our success is assessed by customers' level of satisfaction in terms of Quality, Price, and ontime Delivery.



#### **OBJECTIVE**

Van Long is making constant efforts to realize its objective of becoming a leading and valuable company in the subcontracting industry, while affirming its position and prestige in Vietnam, as well as in the world by 2025.

#### **DEVELOPMENT STRATEGIES:**

#### **<u>Cloud & Dragon Company limited determines development strategies</u> :**

- 1/ Human resource policies is commitment to get high-quality human resources in national and international.
- 2/ Continuous training and re-training to improve management skills and techniques.
- 3/ The difference in products and services is measured by professional style.
- 4/ Developing business culture, measuring the value of labors, having suitable policies for the created values.
- 5/ Continuously improving and investing in the most modern equipments.
- 6/ Sustainable development.

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### **7. QUALITY POLICIES**

- 1- We always satisfy the various demands of customers.
  - By providing qualified products, best services and best price.
- 2- Establishing, implementing and maintaining Quality Management System: With participation of all employees under supervision of management. Always improving to get effectiveness.
- **3- Building** company cultures:
  - Foundation is training employees.
  - Dynamic work environment, high team spirits and each member is measured by working effectiveness.
- 4- Always investing in modern technologies:

To satisfy various demands of customers.

#### VAN LONG CO., LTD COMMIT:

#### **1- QUALITY:**

- In accordance with all standards and demands.

- Stable quality is managed by Quality Management System in accordance with ISO9001/2008 and other

standards.

#### **2- IMPROVEMENT:**

- Always improving the Quality Management System with modern management tools such as: FI-11; 5S; PLI,....in order to improving quality and reducing cost.

#### **3- TECHNOLOGY:**

- Technology strengths confirmed by constantly renewing and willing to invest in technology as customer's demands.

#### **4- BRANDING:**

- Our branding in the market as measured by customer satisfaction.



ISO 9001:2015 (Certified by Dakks - Germany) ISO 14001:2015 (Certified by Dakks - Germany) IATF 16949: 2016 ( Plan 2021)

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#### **8. LIST OF MAIN CUSTOMERS**

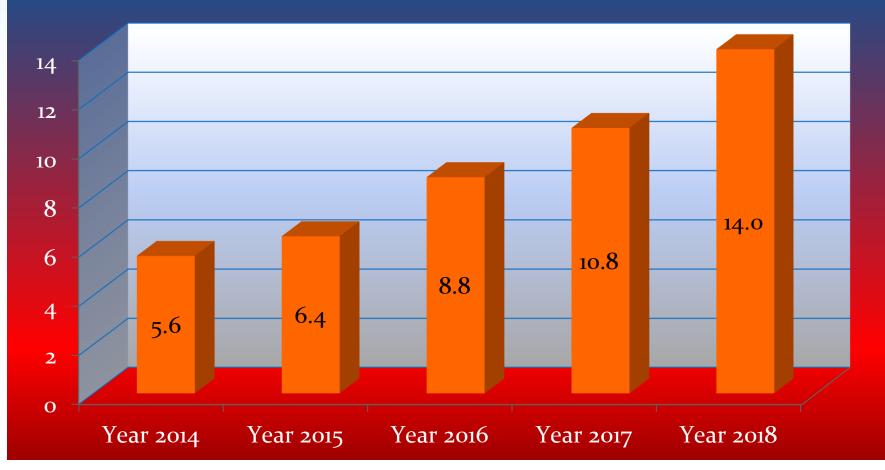
**Foreign Customers:** 



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#### 9. TURNOVER'S CHART

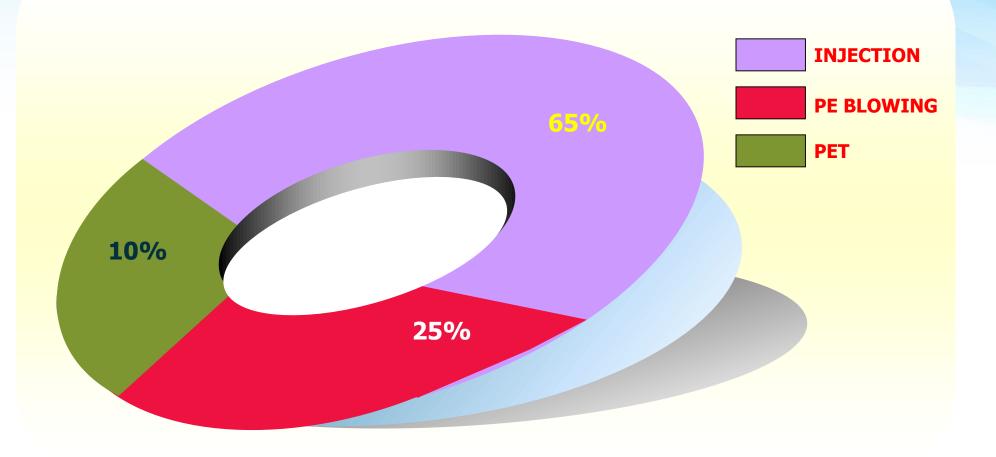
#### Turnover of 5 years from 2014-2018(M.USD)





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#### **10. SCALE COMPANY'S PRODUCT**



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### **11. MACHINES & EQUIPMENTS**



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### **MACHINES & EQUIPMENTS**

		Blowing machine	Туре	QT	Origi n	Capacity/ month
		Blowing machine	<500ml	1	Taiwan	140.000
		Blowing machine	0,8L->1L	2	Hong kong	280,000/ 2
Blowing Machine	Blowing Machine( In mold label) – ETA: 02/2017	Blowing machine	0,8L->1L	2	Hong kong	320,000
		Blowing machine	4L->7L	2	Hong kong	260,000/2
		Blowing machine	0,8L->1L (In mold label)	1	Hong kong	320,000
Label stick machine	Label stick machine	Blowing machine	0,8L->1L (In mold label)	1	Japan	500,000
	r <del>t</del> h	TOTAL		9		1,820,000
		Label stick machine	0,8L->5L	2	Taiwan	1,466,400 x2
	COLUMN TO THE	Label stick machine	100ML->1L	1	Taiwan	1,560,000
Label stick machine for round bottle	Leakage test machine	TOTAL		3		4,492,800

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#### **12. EQUIPMENTS AND TOOLS**



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#### **CNC 3D Coordinate Measuring Machines**



New series that incorporates Carl Zeiss technology Space precision compensation technology dramatically improves measuring accuracy. Thermal compensation function equipped as standard for improved environment resistance Powerful software includes AI functions as standard. (Patented in Japan and overseas)





#### **PIONEER PRODUCTIONS**



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### LGE PRODUCTIONS

LG ELECTRONIC VN





Vacuum cleaner machine



Vacuum cleaner machine Details



Washing machine



Washing machine details

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#### **BLOWING PRODUCTIONS**





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#### **BLOWING PRODUCTIONS**



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#### **OTHER PRODUCTIONS**



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#### **OTHER PRODUCTIONS**



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**R&D – FI 11** 





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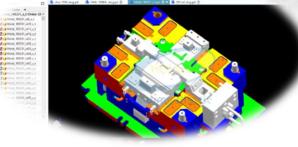
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#### **13. SERVICE**

Warranty and commitment for quality products.

Transport according with customer requirements.

## Prestige Quality

**Competitive Prices.** 

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### **14. OVERVIEW OF PLANT & EQUIPMENTS**





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# FACTORY 1 Injection machine



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**Material Store** 







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Mold maintained area

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Shift Desk Area













#### Semi-Finish Products Area

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Finish Products Area





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# FACTORY 2 Blowing machine









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Production Area

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Production Area







OQC Area



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Semi-finished products warehouse



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Finish Product Warehouse

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Out going area













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- Website: http://www.vanlongplastic.com.vn
- Email: <a href="mailto:vanlong@vanlongplastic.com.vn">vanlong@vanlongplastic.com.vn</a>

# VanLongPlastic NEW PROJECT



Company Name	Van Long TechPlas., JSC
Location	Trang Due Industrial zone
Total Area	<b>20,000</b> m2
Investment Stage 1	14.5 million USD
Production Capacity	600 tons/month
Building construction Starting	Oct, 2019
Operation Plan	Aug, 2020
Quantity Machine	Stage 1: <b>30</b> machines Stage 2: <b>20</b> machines

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#### **FACTORY DESIGN**

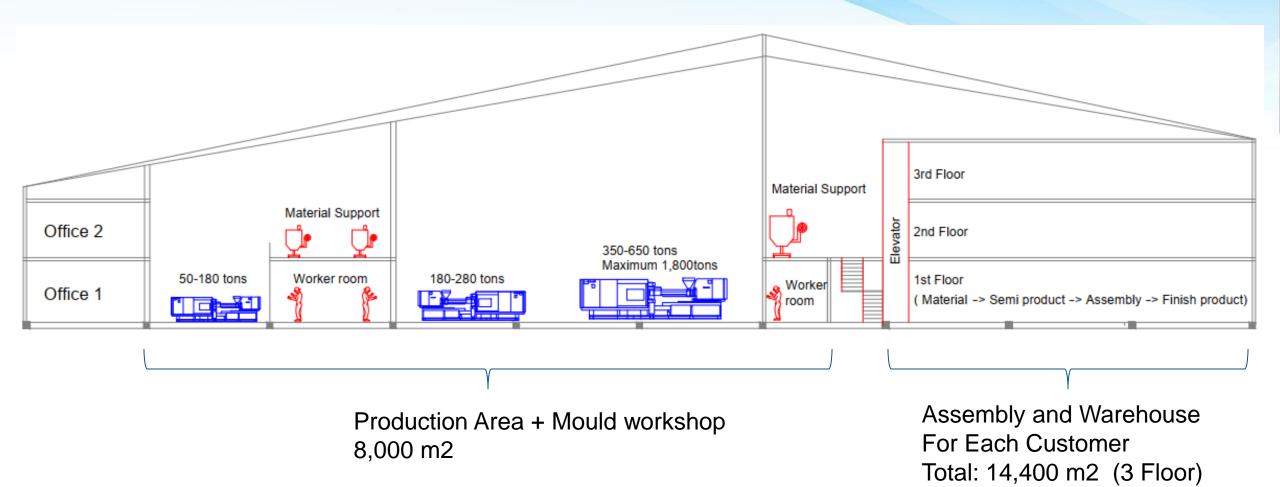


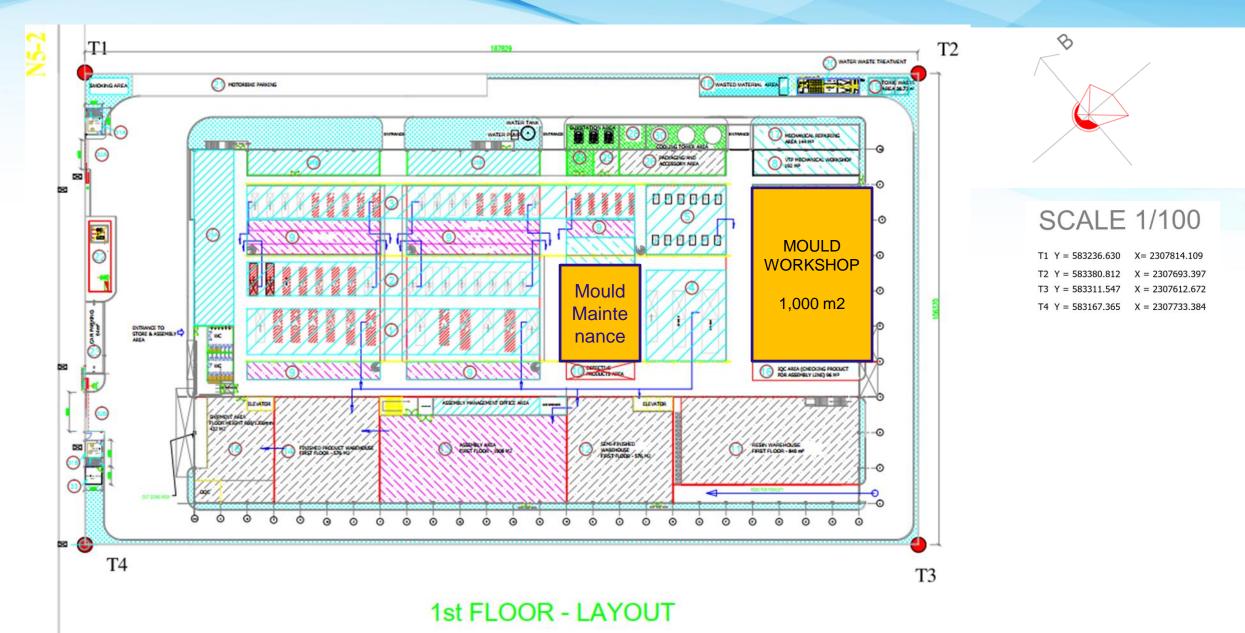


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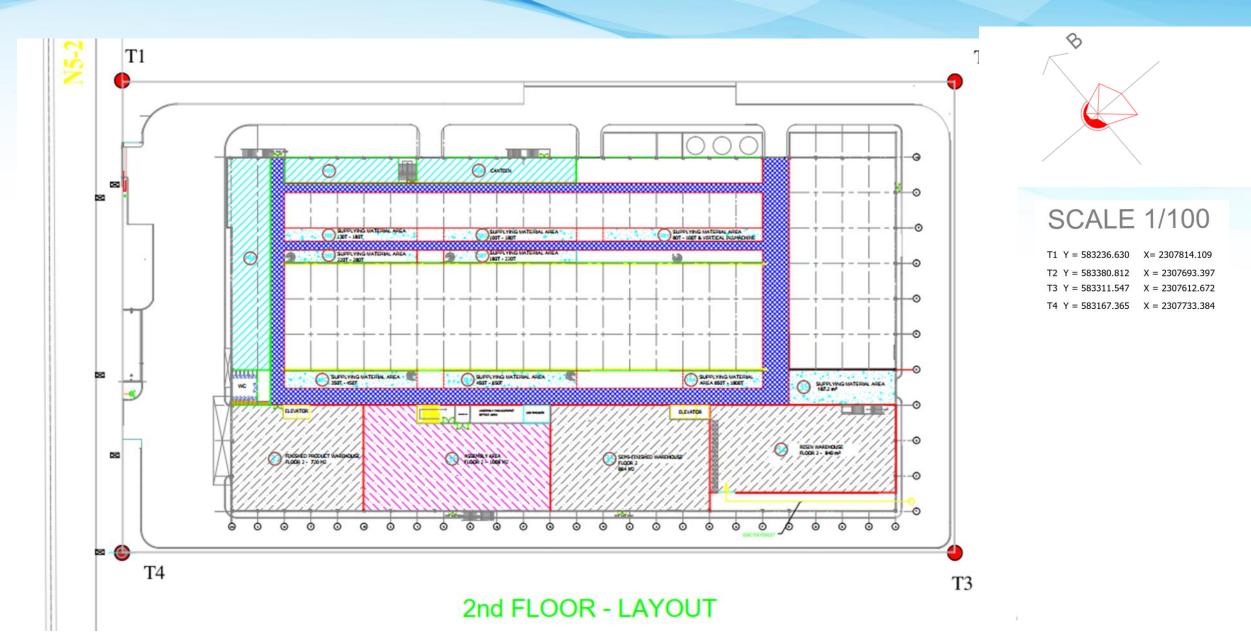
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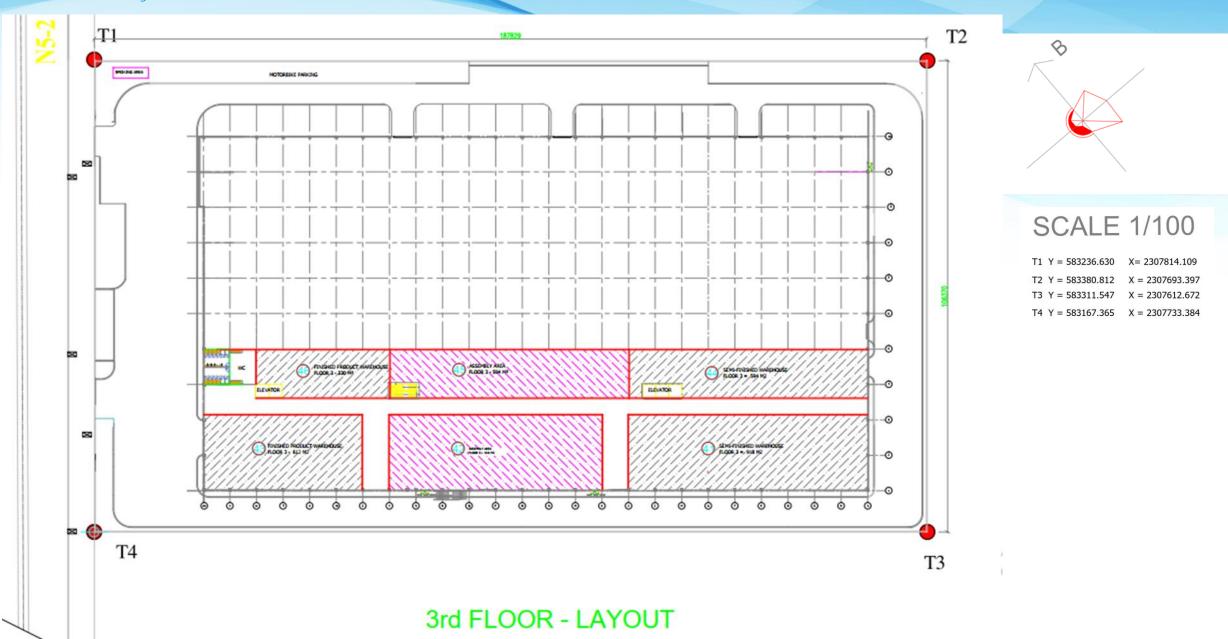
#### **LAYOUT OF FACTORY**





VANLONG PLASTIC CO., LTD





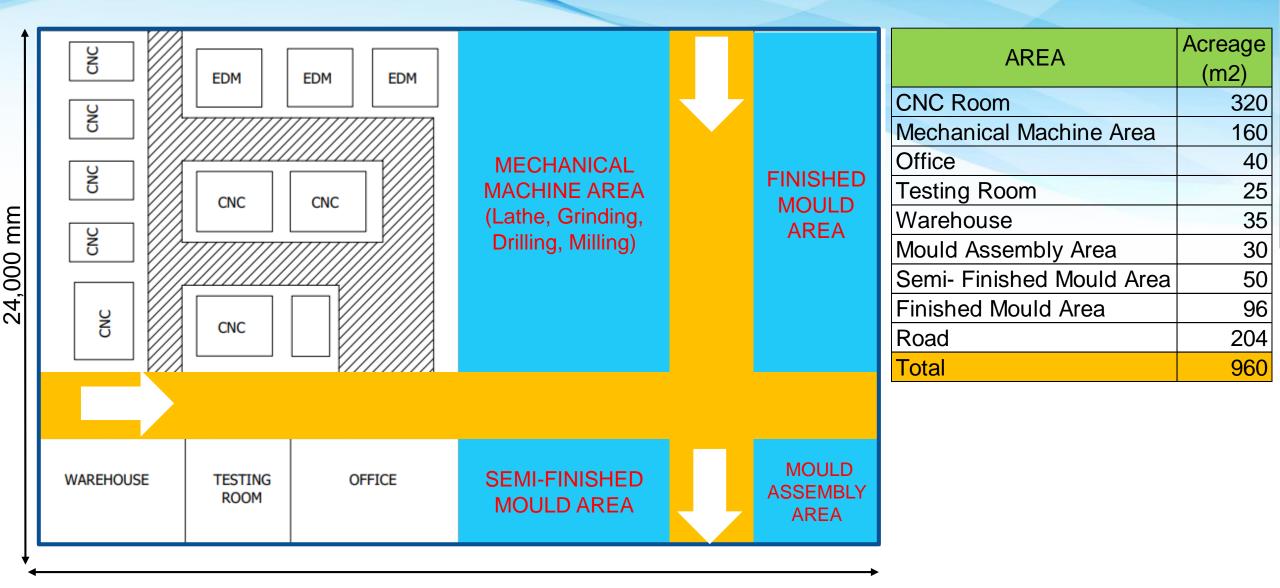
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## **MOULD WORKSHOP**

Mould   Mould   Mainte   nance		COLLING TOWER AREA	E MECHANICAL REPAIRING AREA 144 MP VTP MECHANICAL WORKSHOP	-0
IQC AREA (CHECKING PRODUCT	Mainte nance		WORKSHOP 1,000 m2	0

Supplier	Country	Mould
HTMP	Ha Noi - Viet Nam	< 1,300 tons
AN PHU VIET	Hung Yen- Viet Nam	<650 tons
NHAT MINH	Ha Noi – Viet Nam	< 180 tons
TAIZHOU HUANGYAN AOJIE PLASTIC MOULD CO.,LTD	Taizhou- Zhejiang - China	<1,300 tons
SINO MOULD CO., LTD	Taizhou- Zhejiang - China	<2,500 tons
YEYE PLASTIC CO.,LTD	Dongguang- China	<450 tons

Mould workshop inside Factory. Maintenance and making Mould. Mould maximum for 450 tons machine.



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#### **MACHINE & HUMAN RESOURCE**

No	Tên Máy	Đơn vị	Số lượng	Đơn giá	Thành tiền	Tỷ lệ
1	Máy F5	Chiếc	2	3,600,000,000	7,200,000,000	Makino
2	Máy F3	Chiếc	2	3,000,000,000	6,000,000,000	Makino
3	Máy PS65	Chiếc	1	2,300,000,000	2,300,000,000	Makino
4	Máy robor dirll	Chiếc	2	1,800,000,000	3,600,000,000	Fanuc ( Chạy điện
5	Máy cắt dây VL600	Chiếc	2	2,100,000,000	4,200,000,000	Sodick
6	Máy cắt dây VL400	Chiếc	1	1,800,000,000	1,800,000,000	Sodick
7	Máy xung U6	Chiếc	2	2,300,000,000	4,600,000,000	Makino
8	Máy xung U3	Chiếc	2	1,900,000,000	3,800,000,000	Makino
9	Máy mài phẳng	Chiếc	1	600,000,000	600,000,000	Kent ( Taiwan)
10	Máy mài insert	Chiếc	2	400,000,000	800,000,000	Kent (Taiwan)
11	Máy mài tròn	Chiếc	1	400,000,000	400,000,000	Kent ( Taiwan)
Ι	Tổng máy chính		18		35,300,000,000	87.38%
12	Máy xung lỗ	Chiếc	1	200,000,000	200,000,000	China
13	Máy cưa	Chiếc	1	100,000,000	100,000,000	China
14	Máy hàn lazer	Chiếc	1	600,000,000	600,000,000	China
15	Máy mài dao	Chiếc	1	300,000,000	300,000,000	China
16	Máy nén khí	Chiếc	1	300,000,000	300,000,000	China
17	Máy rửa khuôn	Chiếc	1	300,000,000	300,000,000	China
18	Cầu trục 5 tấn	Chiếc	1	300,000,000	300,000,000	Vietnam
II	Tổng máy phụ		7		2,100,000,000	5.20%
19	Thiết bị kiểm tra	Set	1	500,000,000	500,000,000	
20	Jig, tool	Set	1	1,500,000,000	1,500,000,000	
21	Thiết bị phụ trợ	Set	1	500,000,000	500,000,000	
22	Thiết bị khác	Set	1	500,000,000	500,000,000	
III	Tổng phụ trợ				3,000,000,000	7.43%
	Tổng cộng				40,400,000,000	
	Máy CMM	Chiếc	1	2,300,000,000	2,300,000,000	
	Máy 2D	Chiếc	1	600,000,000	600,000,000	
	Máy Project	Chiếc	1	500,000,000	500,000,000	
	Các thiết bị khác	Set	1	400,000,000	400,000,000	
IV	Thiết bị phòng QC				3,800,000,000	Các thiết bị này có
	Tổng dự án				44,200,000,000	

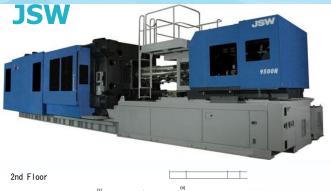


Nội dung	Tỷ lệ	Số lượng
Quản lý		3
Nhóm thiết kế		5
Nhóm lập trình		8
Nhóm gia công CNC		15
Nhóm gia công EDM		9
Nhóm gia công khác		4
Nhóm nguội, lắp ráp		5
Nhóm bảo dưỡng		7
Hỗ trợ khác		4
Tổng cộng		60

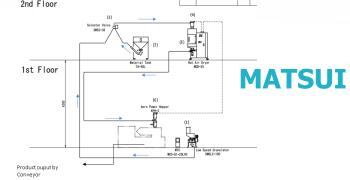
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## **INJECTION MACHINE**

Machine	Dec-2019	Dec-2020	2021	2022	Total	Brand
80 tons	2	0			2	JSW- Japan
100 tons	1	2			3	JSW- Japan
130 tons		3		1	4	JSW- Japan
180 tons		5	3	3	11	JSW- Japan
220 tons	1	3	4	3	11	JSW- Japan
280 tons	1	1	0	0	2	JSW- Japan
350 tons		5	0	0	5	JSW- Japan
450 tons	1	1	3	1	6	JSW- Japan
550 tons		2		1	3	JSW- Japan
650 tons		1		1	2	JSW- Japan
850 tons	1				1	JSW- Japan
1000 tons						JSW- Japan
1300 tons	Investment if customer have demand. Lead time: 8-9 months.				JSW- Japan	
1800 tons					JSW- Japan	
	7	23	10	10	50	•



HARMO





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### **THANK FOR LISTENING!**

